|  | WORKSHEETSponsor Partner Preferences |
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|  | PURPOSEWhen establishing a relationship with your co-sponsors, use the following ideas to develop rapport and understanding. Creating a strong foundation initially will facilitate your joint work supporting UBTs to improve organizational performance.When to UseUse this tool when you are starting your UBT or when you have been assigned a new sponsor.Who UsesCo-leads and their sponsors.How to UseUse this tool to identify clear expectations between you as co-leads and your sponsor. Complete the statements together to review expectations and develop rapport that will help your future working relationship. |
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| I define partnership by… |
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| I develop and maintain trust-based relationships through these specific actions… |
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| To me, communication is most effective when… |
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| My best strength in dealing with people is… |
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| My thoughts about change are… |
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| The way I like to start solving a problem is… |
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| When two people are talking, I think it’s very important that they… |
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| When I know that a conversation is going to be difficult, I will… |
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| I believe conflict always gets worse when… |
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| To me, a good plan will always… |
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| The worst plan I ever saw was… |
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| I’m most comfortable developing a plan with others when… |
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| The best way for me to set priorities is to… |
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| Before I make a final decision, I really need to… |
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| I think the best way to handle tough differences is to… |
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| I’m willing to forgive almost any disappointment in a partnership, except when a partner… |
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| One thing I always try to do in an ongoing working relationship is… |
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| People drive me nuts when they… |
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| I sometimes get angry at myself when I realize I’m… |
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